



**Tim Conarro, MBA - Broker/Owner**

**Jim Ditzel, CCIM - Managing Partner**

**Professional Experience**

Sales, leasing, & tenant representation of office/flex, industrial, land, retail and investment commercial real estate, primarily in Boulder, western Weld and Broomfield Counties including the cities of Longmont, Boulder, Firestone, Frederick, Erie, Lafayette, Louisville, Broomfield and the I-25 corridor. Responsible for over \$25,000,000 in commercial real estate transactions since 2014.

Tim has lived and worked in Boulder County since 1983\*. Prior to forming Summit Commercial, Tim was the broker /owner of Longmont Commercial Real Estate and was a broker associate with The Colorado Group, Inc. He got his start in real estate as a fix & flip entrepreneur in 2003. Before that he worked in logistics, consulting, and financial management with Amgen, Accenture and Ball Aerospace. Tim grew up in a working class town in western Pennsylvania.

Over the years he has developed a reputation for dealing fairly and ethically with buyers, sellers, tenants, landlords and other industry professionals. He knows that acting with high integrity and understanding clients' needs are critical for establishing trust in complex commercial transactions.

**Education and Training**

- Masters           MBA, Finance Emphasis  
University of Colorado at Boulder
- Bachelor           BS, Geology & Environmental Science.  
Allegheny College, Meadville, PA
- Memberships    Longmont Economic Development  
Partnership, Commercial Brokers of  
Longmont, current president, Denver  
Metro Commercial Association of  
Realtors.
- Non-Profit        The Rotary Club of Niwot, MetroWest  
YMCA, past board member; Junior  
Achievement, Boulder County Partners,  
Longmont Parks & Rec Advisory Board,  
Boulder Shelter for the Homeless.
- Interests           Hiking, fly fishing, skiing, biking and  
spending time with his wife & three kids.

**Professional Experience**

Tenant/Buyer representation and select Landlord/Owner representation of office/flex, industrial, retail, and multi family. Completed 329 commercial transactions from 2000 through 2016 totaling over \$75,000,000 in more than one million square feet of commercial space, primarily in the Boulder & Broomfield county markets.

Jim moved to Boulder County in 1983. Prior to forming Summit Commercial, he was a broker associate with Gibbons-White, Inc. and The Colorado Group, Inc. Jim spent 16 years in media sales and marketing management with Boulder County's top print publications. He was the Advertising Director for the Colorado Daily and served as the Project Manager for Boulder County Business Report. He was also a lecturer for the Schools of Journalism and Business at The University of Colorado at Boulder. Jim was raised in a small town in rural Iowa.

Jim understands the processes of complicated commercial transactions and approaches every deal with a careful, step-by-step style of working. And while the business of commercial real estate can be overly analytical and weighted with the various metrics of financial models, Jim's approach puts the person as the primary responsibility, not always the bottom line.

**Education and Training**

- Real Estate           Certified Commercial Investment Mem-  
ber; Extensive coursework at Denver  
Metro Commercial Association of Real-  
tors.
- Masters            M.A. Journalism & Business  
University of Colorado at Boulder
- Bachelors           B.A. Political Science, English & History  
University of Iowa, Iowa City, IA
- Memberships       Commercial Brokers of Boulder, current  
president. CCIM, National Association  
of Realtors, Unity Church
- Interests            Family, bicycling, physical fitness, mu-  
sic, reading, writing, travel, Family,

Partial Client List

Cateye Bicycle Products

Real D

Thrivent Financial

CANVAS Technology

Creative Learning Centers

Abo's Pizza

Microbac

RAAM

Lijit Networks/Federated Media

ION Engineering

Trihydro Engineering

eSoft

Concepts Furniture

Victors & Spoils

Flatiron Corporation

Blue Print Automation

U.S. Dept. of Veterans Affairs

Complete Energy Services

Icelandic Design

FCI Constructors

Century RV

Still Cellars Distillery

Knudson Gloss Architects

Saliba Technologies

Planet Cyclery

Studholme Law

Panorama Coordinated Services

Zing Studios

First Nations Development

Slade Glass

Asphalt Specialties.